



***Management Discussion & Analysis***

Quarter ended June 30, 2019

August 27, 2019

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## Management Discussion and Analysis (“MD&A”)

This MD&A is prepared as of August 27, 2019 and is intended to assist the understanding of the results of operations and financial condition of Radiant Technologies Inc. (the “Company” or “Radiant”).

This MD&A should be read in conjunction with Radiant’s unaudited interim condensed consolidated financial statements and related notes for the three months ended June 30, 2019 and the audited consolidated financial statements for the year ended March 31, 2019 and accompanying MD&A (“Annual MD&A”). The financial statements, Annual MD&A and additional information about Radiant, including Radiant’s Annual Information Form for the year ended March 31, 2019 (“AIF”), can be found on SEDAR at [www.sedar.com](http://www.sedar.com). Such additional information is not incorporated by reference herein, unless otherwise specified, and should not be deemed to be part of this MD&A.

The Company’s interim condensed consolidated financial statements are prepared in accordance with International Accounting Standard (“IAS”) 34: “Interim Financial Reporting.” The notes to the interim condensed consolidated financial statements are condensed as they do not include all the information required in audited annual financial statements. All dollar amounts are expressed in Canadian currency unless otherwise indicated.

Certain information contained herein includes market and industry data that has been obtained from or is based upon estimates derived from third party sources, including industry publications, reports and websites. Third party sources may state that the information contained therein has been obtained from sources believed to be reliable, but there is no assurance or guarantee as to the accuracy or completeness of included data. Although the data is believed to be reliable, neither the Company nor its agents have independently verified the accuracy, currency, reliability or completeness of any of the information from third party sources referred to in this MD&A or ascertained from the underlying economic assumptions relied upon by such sources. The Company disclaims any responsibility or liability whatsoever in respect of any third-party sources of market and industry data or information.

### Non-IFRS Measures

In this MD&A, certain terms that are not specifically defined in International Financial Reporting Standards (“IFRS”) are used to analyze Radiant’s operations. In addition to the primary measures of net (loss) income and net (loss) income per share in accordance with IFRS, Radiant believes that certain measures not recognized under IFRS assist both Radiant and the reader in assessing performance and understanding the Company’s results. As a result, the method of calculation may not be comparable with other companies. These measures should not be considered alternatives to net (loss) income and net (loss) income per share as calculated in accordance with IFRS.

Working capital – Working capital is calculated as current assets less current liabilities.

## Forward-Looking Statements

This MD&A offers our assessment of Radiant's future plans and operations as of August 27, 2019 and contains "forward-looking statements" and "forward-looking information" within the meaning of applicable securities law (collectively referred to in this MD&A as "forward looking statements"). This MD&A should be read in conjunction with the risk factors described in the "Risk Factor" section of Radiant's Annual MD&A and the "Risk Factors" and "Introductory Notes - Cautionary Note Regarding Forward-Looking Information" sections of Radiant's AIF.

By their nature, forward-looking statements are subject to numerous risks and uncertainties, including those discussed below. You are cautioned that the assumptions used in the preparation of forward-looking statements, although considered reasonable at the time of preparation, may prove to be imprecise and, as such, undue reliance should not be placed on forward-looking statements. Actual results, performance or achievements could differ materially from those expressed in, or implied by, these forward-looking statements. No assurance can be given that any of the events anticipated will transpire or occur, or if any of them do so, what benefits Radiant will derive from them. The Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise unless required by law.

Certain statements in this MD&A constitute forward-looking statements, based on management's expectations, estimates and projections. All statements that address expectations or projections about the future, including statements about the Company's outlook, strategy for growth, research and development, market position, expected expenditures, liquidity, capital resources and financial results are forward-looking statements. Forward-looking statements are statements about the future and are inherently uncertain, and actual achievements of the Company and other results and occurrences may differ from those reflected in the forward-looking statements due to a variety of risks, uncertainties and other factors, including, without limitation: the Company's forward-looking statements, including all "Risk Factors" are based on the beliefs, expectations and opinions of management on the date the statements were made, and the Company does not assume any obligation to update forward-looking statements if circumstances of management's beliefs, expectations or opinions should change. For the reasons set forth above, investors should not place undue reliance on forward-looking statements.

## Core Business and Strategy

### Overview

Radiant was initially incorporated on June 12, 2001 pursuant to the provisions of the *Company Act* (British Columbia), transitioned pursuant to the provisions of the *Business Corporations Act* (British Columbia) on July 7, 2004 and was continued under the *Canada Business Corporations Act* on February 3, 2010. On May 22, 2014, pursuant to a plan of arrangement, Radiant amalgamated with Madison Capital Corporation (“Madison”), a Capital Pool Company as defined in TSX Venture Exchange (“TSXV”) Policy 2.4 - *Capital Pool Companies* (“Policy 2.4”), incorporated pursuant to the provisions of the *Business Corporations Act* (Alberta) on June 13, 2011 and continued under the *Canada Business Corporations Act* on May 14, 2014, forming a new entity called “Radiant Technologies Inc.” This transaction constituted the qualifying transaction of Madison in accordance with the requirements of Policy 2.4. Radiant trades on the TSXV under the symbol “RTI” and on the OTCQX® Best Market (“OTC”), operated by OTC Markets Group under the ticker symbol “RDDTF”.

The head office of Radiant is located at 9426 – 51 Avenue NW, Edmonton, Alberta, T6E 5A6 and the registered and records office is located at 2900 – 550 Burrard Street, Vancouver, British Columbia, V6C 0A3. Radiant also operates a production facility located at 4035 - 101 St NW, Edmonton, Alberta, T6E 0A4 and a research and development lab at 8223 Roper Road NW, Edmonton, Alberta, T6E 6S4.

The subsidiaries of the Company as at June 30, 2019 are as follows:

Name of entity	Ownership
Radiant Technologies (Cannabis) Inc. (“RTC”)	100%
Radiant Technologies Innovations Inc. (“RII”)	100%
Radiant Technologies (Switzerland) Inc. (“RTS”)	100%
1631807 Alberta Ltd.	100%
MAG Innovations GmbH (“MAG”) subsidiary of RTS	100%

RTC was incorporated on February 20, 2018 and holds certain of the Company’s Canadian cannabis-related licences and holds the Company’s Canadian cannabis operations. Effective May 3, 2018, Radiant owns 100% of 1631807 Alberta Ltd., which is the owner and landlord of various properties including Radiant’s Edmonton production facility. Prior to May 3, 2018, Radiant owned a 50% interest in 1631807 Alberta Ltd. RII was incorporated on October 12, 2018 and is intended to hold the Company’s Canadian generated intellectual property. RTS was incorporated on January 29, 2019 and holds the Company’s European investments (including MAG which was incorporated on February 21, 2019). MAG will hold all assets related to the Company’s proposed German cannabis related operations.

Radiant has historically manufactured high-value natural ingredients for global customers in the food and beverage, nutraceuticals, pharmaceuticals and cosmetics and personal care industries. In the year ended March 31 2017, the Company expanded its offerings to the fast-growing cannabinoids market utilizing its extraction platform to process and extract cannabinoids, including cannabidiol (“CBD”) and tetrahydrocannabinol (“THC”), from cannabis biomass. The Company’s focus is on processing and manufacturing efforts on the cannabis industry for the near and mid-term.

Using the Company's proven MAP™ technology, Radiant extracts these natural ingredients at lower cost, higher quality, and at greater throughput than competing methods. MAP™ is Radiant's patented, core technology.

## Background

Radiant was founded in 2001 by Dr. Steven Splinter, its current Chief Technology Officer, and Vizon SciTec Inc., formerly BC Research Inc., to pursue commercial opportunities related to the patented platform Microwave Assisted Process natural product extraction technology for applications in the pharmaceutical, nutraceutical, food and cosmetic industries.

More recently, the Company explored opportunities with Aurora Cannabis Inc. ("Aurora") which culminated in a Master Services Agreement ("MSA") finalized on November 6, 2017, pursuant to which the Company has agreed to perform certain services for Aurora using its proprietary MAP™ technology, in relation to supply of standardized cannabis extracts. The agreement has an initial term of five years, with an option for Aurora to renew the agreement for an additional five years. As a part of the partnership, Aurora has invested approximately \$14.0 million in the Company through a combination of convertible debentures (that converted into equity in fiscal 2018), private placements and warrant exercises. As of June 30, 2019, Aurora held 37,643,431 common shares and 4,541,889 common share purchase warrants of Radiant representing approximately 13.90% of the issued and outstanding common shares and 12.72% of the issued and outstanding common shares on a fully diluted basis. The MSA includes an Investor Rights Agreement that provides Aurora with certain rights to participate in future offerings, providing Aurora with the option to expand its ownership in the Company up to 19.99%. Also, in accordance with the Investor Rights Agreement, Aurora has the right to appoint one director to the Company's board of directors (the "Board") who as of February 4, 2019 has been Allan Cleiren, Chief Operating Officer of Aurora.

The Aurora MSA was the precursor of the Company's entry into the cannabis space and its focus on establishing appropriate production facilities, required licences and human capital to deliver on the MSA.

## The Technology

Radiant's MAP™ technology is based on the use of microwave energy to enhance the extraction of valuable natural compounds from renewable biomass. Microwaves do not heat by conventional processes of convection, conduction and radiation phenomena through external surfaces, but rather by direct interactions of the material with the electromagnetic field via dielectric loss. The dielectric properties of the material (dielectric constant and loss factor) determine how much of the microwave energy is absorbed and dissipated as heat. Because the dielectric properties of different parts of a mixture are different, it is possible to deposit the energy selectively, and so cause selective, controlled heating. For extraction, this can result in a rapid buildup of pressure within biomass cells leading to a pressure-driven enhanced mass transfer of target compounds out of the source material. This mechanism for extraction is unique to MAP™ and results in very fast extraction rates and high extraction yield. In addition, because the microwave energy is selectively deposited in the target biomass and less so in the surrounding solvent, the mixture stays cool, leading to energy efficiency and reduced heat degradation of sensitive products.

Further, the instant volumetric heating of the continuously flowing material possible with MAP™ enables precise control of temperature and extraction time, both of which typically affect purity and extract profile. This careful control of extraction parameters is something that is nearly impossible to achieve at large scale with different techniques. In addition, this volumetric heating ensures that any possible effects associated with excessive heating can be minimized and that all of the material is extracted for the same time at the same temperature. Compared to conventional solid-liquid extraction methods, MAP™ offers some combination of increased extraction efficiency, improved extract purity, unique extract profiles, increased processing speed and reduced solvent and energy usage.

## Business Model

Radiant's core revenue generation activities related to cannabis activities are primarily focused on two areas which include:

1. Extraction Services ("tolling fees") – Radiant leverages its know-how and infrastructure to produce higher value, higher margin products on behalf of its customers. In these instances, the customer sends its cannabis biomass to Radiant for processing. Radiant will process, for a specified fee, the material into extracts, concentrates or oils and ship back the finished materials to its customers.
2. Manufacturing of Cannabis Extracts, Concentrates and Oils for Sale – Radiant procures cannabis biomass for the manufacture of cannabis extracts, concentrates and oils for its own use. Radiant inventories the biomass for use in production and then sells the resultant production, which may include cannabinoid oils, formulations or extracts to Licensed Producers (being a holder of a licence for processing under the *Cannabis Act* (Canada) ("Cannabis Act") and the *Cannabis Regulations* (Canada) ("Cannabis Regulations")) for use in their consumer/patient products. As Radiant's business matures, this will allow Radiant to further expand its opportunities by providing manufactured products to Licensed Producers who may rebrand those products as their own (known as white-labelling).

## Corporate Focus

Since its inception, Radiant has completed numerous feasibility and scale studies and has proven the effectiveness of its extraction platform for a broad range of biomass inputs, including plants (seeds, leaves, stems, roots) and single-cell biomasses (algae, yeast and fungi) using widely varying solvent systems and for all commercially-relevant classes of natural products, including lipids, glycosides, alkaloids, phenolics, terpenes and proteins.

Scalability has been demonstrated by continuous processing at the Edmonton production facility at a scale appropriate to capture immediate value for partners. Further, the Edmonton production facility was originally designed to handle up to 5 tonnes per day of input biomass. The facility's current operating capacity is between 1 and 2.5 tonnes per day depending on the type of biomass with the ability to increase operating capacity up to design capacity should business activity warrant.

Radiant's near and mid-term corporate focus is primarily directed towards cannabis and nicotine reduction activities.

### ***Cannabis Activities***

In February 2019, the Company received its Standard Processing Licence from Health Canada and began processing dried cannabis biomass to cannabis oil at initial commercial scale in March 2019. During the quarter ended June 30, 2019, the Company also procured cannabis biomass for the manufacturing of cannabis extracts to sell to other licence holders.

Radiant's extraction platform is well positioned to meet the needs of the growing cannabinoids extraction industry. Current methods of extraction using supercritical carbon dioxide will be constrained by scale limitations of equipment and relatively lower yields. Radiant is currently using its platform to extract cannabinoids from cannabis at industrial scale with high efficiency while meeting or exceeding the strict quality assurance standards imposed by Health Canada. Radiant also anticipates the same results from using its technology on hemp in the future.

Further, Radiant's industrial-scale Good Manufacturing Practice ("GMP") extraction facility is an important resource to the industry, providing capacity to meet anticipated growing demand. In addition to large-scale capacity, Radiant's platform has demonstrated:

- precise control of temperature;
- control of extraction time of continuously flowing material; and
- retained terpene profiles.

Control of these parameters typically allows for a high-quality product and a broader extract profile. Conventional methods existing in the Cannabis industry today do not allow for precise control of parameters at larger scales of production. Through the Company's relationship with Aurora, in January 2017, a technical assessment of Radiant's extraction capabilities, via a third-party independent laboratory, was performed yielding the following results:

- Radiant's platform has the potential to deliver high quality and broad extraction profiles, while reducing extraction times from several hours to minutes;
- while conventional processes allowed for extraction efficiencies of approximately 80%, Radiant's platform has the potential for efficiencies consistently above 90% and up to 99%;
- high throughputs are possible; and
- extraction profiles indicated near full retention of cannabinoid and terpene profiles unlike other technologies.

The encouraging results of the technical assessment ultimately yielded the Company's MSA with Aurora.

To deliver cannabinoid extracts and refined products at industrial scale while maintaining a high standard of quality and consistency, the Company has established (or in the case of Edmonton III, is establishing) the following facilities from which it intends to commercially execute (or support commercial execution) in the cannabis space:

### ***Edmonton I***

The Company expanded its existing manufacturing facility in Edmonton to incorporate a dedicated cannabis (primarily THC) production line. This facility, which received its Standard Processing Licence from Health Canada in February 2019, began production of smaller commercial batches in late March 2019. Following this initial production, batch sizes are expected to scale to approximately 200 kilograms of input biomass on a daily basis.

### ***Edmonton II***

The Company's main facility is currently being retrofitted to accommodate CBD extraction from industrial hemp. The Company expects to be able to process between 1,000 and 1,500 kilograms per day of input biomass after the project is completed, which is expected to be by the end of calendar 2019. The Company expects Phase II of this project, which includes a solvent purification and reclamation system and additional pre-extraction biomass equipment, to be completed by mid-calendar 2020.

### ***Edmonton III***

Plans for Edmonton III have been finalized and construction of the facility is well underway. Although previously estimated at over 100,000 square feet, the finalized footprint of Edmonton III will be approximately 89,000 square feet dedicated to cannabinoid extraction and product development. The project is adjacent to the Company's existing facilities – Edmonton I and Edmonton II. Edmonton III is expected to be completed in the second half of calendar 2020 and provide Radiant with additional extraction capacity and cannabinoid ingredient development capability.

### ***Germany***

The Company is in the process of building out large-scale cannabis processing capacity in Germany. Initial plans are to establish production levels similar to Edmonton I within a leased, existing facility. This will allow the Company to rapidly establish a market presence in line with domestic cannabis cultivation scale. Ultimately, the Company will expand this facility to production comparable to Edmonton III (currently under construction in Canada). The Company anticipates initial capacity will be commissioned in the second half of calendar 2020. Designs for the European facilities are focused in the near-term on the consistent, industrial-scale delivery of cannabinoid derivatives and formulations, manufactured in the European Union good manufacturing practice ("EU GMP") environment. In July 2018, the European cannabis market was estimated by the strategic consultancy firm, Prohibition Partners, to be worth €123.0 billion by 2028. For more information, see page 10 of the European Cannabis Report 4<sup>th</sup> Edition, available as at the date hereof at the Prohibition Partners' website ([www.prohibitionpartners.com](http://www.prohibitionpartners.com)).

### ***Nicotine Reduction Activities***

On July 28, 2017, the U.S. Food and Drug Administration ("FDA") announced a new comprehensive plan that places nicotine, and the issue of addiction, at the center of the agency's tobacco regulation efforts. Further, on March 16, 2018, the FDA issued an Advanced Notice of Proposed Rulemaking ("ANPRM") to explore a product standard to set the maximum nicotine level for cigarettes, so that cigarette products are minimally addictive or non-addictive.

Late in calendar 2017, Radiant announced the results of over four years of research and development with a leading tobacco manufacturer. Results demonstrated nicotine depletion of over 95% across multiple cured tobacco types, and the potential for nicotine depletion in a continuous-flow system at industrially relevant scales. Further to this announcement and given the ANPRM, on June 5, 2018, Radiant filed a provisional patent application for reducing nicotine levels in tobacco using its proprietary MAP™ technology. This patent application provides a method to selectively extract nicotine from tobacco via Radiant's continuous-flow MAP™ extraction technology and provides a composition of tobacco that is depleted in nicotine but retains its appearance and organoleptic properties.

Radiant's patent application discloses the ability of the Company's proprietary MAP™ technology to achieve nicotine depletions of over 95% across multiple cured tobacco types, leaving the reduced nicotine tobacco intact and fit for processing into cigarettes and other combustible tobacco products. The patent application positions Radiant's MAP™ process as a viable method of nicotine depletion in tobacco should the FDA or other regulatory bodies decide to regulate for the mandatory reduction of nicotine in cigarettes to minimally or non-addictive levels. Additionally, this patent application also includes methods of recovering and purifying the nicotine as a co-product. Nicotine has commercial value for inclusion in smoking cessation products and in e-liquids for use in e-cigarettes and vaping products. Management believes these purification techniques will allow for a much cheaper alternative over expensive and time-consuming approaches of changing tobacco farming and blending practices or resorting to genetically modified crops.

The Company believes that the successful nicotine reduction research also demonstrates the versatility of Radiant's technology and its applicability to a variety of extraction scenarios. The Company has developed and is executing on a marketing strategy that targets tobacco companies, the FDA, advocacy groups and equipment manufacturers to ensure acceptance of the Company's technology in the industry as a viable industrial nicotine reduction technology.

## **Cannabis Regulatory Considerations**

### ***Canadian Requirements***

#### ***Standard Processing Licence***

Radiant was issued a Standard Processing licence on February 1, 2019 by the Security Division of the Cannabis Legalization and Regulation Branch of Health Canada. This licence and conditions allow Radiant to:

- possess cannabis;
- produce cannabis, other than obtain it by cultivating propagation or harvesting it; and
- sell cannabis in accordance with subsection 17(5) of the Cannabis Regulations.

Subsection 17(5) of the Cannabis Regulations allows for a standard processor to sell and distribute cannabis to a holder of the licence for processing, analytical testing, research or cannabis drug licence. The licence also allows for conducting research at the Edmonton I manufacturing facility as long as this research is within the scope of the current activities.

On July 14, 2019, Radiant submitted an amendment for the addition of a new secure storage area within the existing building perimeter.

With receipt of this licence, commercial processing of cannabis biomass to extract cannabinoids including CBD and THC began in March 2019 at Radiant's Edmonton I manufacturing facility.

### *Research and Analytical Licences*

The Company's Roper Road location holds both Research and Analytical Testing Licences and the Edmonton I manufacturing facility holds an Analytical Licence. A Research Licence under the Cannabis Act authorizes the holder, for the purposes of research, to possess, produce and transport cannabis. The Analytical Testing Licence under the Cannabis Act authorizes the holder to possess cannabis and alter the chemical or physical properties of cannabis for the purposes of testing.

### *Canadian Securities Regulation Regarding U.S. Cannabis Activities*

Currently, certain U.S. states permit the use and sale of cannabis (sometimes referred to as marijuana) within state-specific regulatory frameworks notwithstanding that marijuana continues to be listed as a controlled substance under U.S. federal law. This creates a conflict between state and federal law. The U.S. Department of Justice has communicated that it will generally not enforce federal prohibitions on U.S. states that have authorized this conduct if such state has implemented a strong and effective regulatory program. As this federal guidance is subject to change, rescission or alteration, risk and uncertainty would exist for any issuer undertaking U.S. marijuana-related activities with consequences being potentially material and pervasive.

On October 16, 2017, the Canadian Securities Administrators, through Staff Notice 51-352 *Issuers with U.S. Marijuana-Related Activities* announced specific disclosure expectations of issuers that currently have, or are in the process of developing, marijuana-related activities in the U.S. states where such activity has been authorized within a state's regulatory framework.

Further, the TSX published bulletin 2017-0009 with respect to Sections 306 and 325 *Minimum Listing Requirements and Management* and Part VII *Halting of Trading, Suspension and Delisting of Securities* (collectively, the "Requirements") to provide clarity regarding the application of the Requirements to applicants and listed issuers in the marijuana sector. Although the TSX acknowledges the current state/federal circumstances and the guidance concerning enforcement of the provisions, it concludes that the guidance does not have force of law and can be revoked or amended at any time. As a result, the TSX has stated that issuers with ongoing marijuana-related business activities in the U.S. are not complying with the Requirements of the TSX Company Manual.

**At present, Radiant is not conducting any U.S. marijuana-related activities and the Company is in full compliance with Canadian securities regulatory requirements.**

### *EU Requirements*

Manufacturers, importers and distributors of medicines in the EU must be licensed before they can carry out those activities. Manufacturers listed in the application of a medicine to be marketed in the EU are inspected by an EU competent authority. If the medicinal product is imported from a third country, the application should also include information on GMP inspections of the manufacturing site(s) concerned carried out in the last two to three years by European Economic Area competent authorities and/or by competent authorities of countries where a Mutual Recognition Agreement is in operation. Obtaining a favorable GMP compliance inspection result from an EU competent authority against the EU GMP requirements will allow product manufactured at Radiant to be imported into Europe.

### ***German Requirements for Processing of Cannabis***

The import, processing and distribution of medical cannabis in Germany is legally permitted and is essentially governed under two Federal acts. To operate in Germany, the Company (or its affiliates) requires a series of permits as detailed below.

#### ***Manufacturing Permit***

The Company requires a general manufacturing permit for the manufacturer of medicine products under section 13 of the *Medicines Act* (Germany) (*Arzneimittelgesetz – “AMG”*). Under the AMG, “manufacturing” includes producing, preparing, formulating, treating or processing, filling, packaging, labeling and final release of a medicine product. The application for the manufacturing permit must contain information regarding personnel, including designating a qualified person (who is responsible for the manufacture and release of medicine products), facilities information, manufacturing equipment and processes to be used as well as testing capabilities and storage.

The manufacturing permit, when granted, is non-transferrable such that it is entity specific and is for specific facilities and premises. It can be limited to specific products or categories of products. The permit is only granted after the competent authority has inspected the facility and has certified that the applicant complies with the principles of GMP as laid out by the European Union Commission’s guidelines.

Under German law, a manufacturing permit should be granted within three months after the application once all necessary documents have been filed with the authorities and are in satisfactory condition. The application for the permit can only be made at the point that the manufacturing facility is ready to operate. The permitting process is a consultative process with the authorities to ensure that the set up of the manufacturing operation will be accomplished in a manner acceptable to the authorities. This facilitates a timely review of the application. The Company has had ongoing consultations with the local regional AMG authorities regarding its pending application and, to date, no significant concerns have been raised.

#### ***Narcotics Handling Permit***

Pursuant to section 3 of the *Narcotics Act* (Germany) (*Betäubungsmittelgesetz – “BtMG”*) the Company requires a permit to handle narcotics from the Federal Institute for Drugs and Medical Devices (*Bundesinstitut für Arzneimittel und Medizinprodukte – “BfArM”*). Under the BtMG, “handling” includes cultivating, producing, trading, importing, exporting, distribution or producing preparations of narcotics. Medical cannabis with more than 0.2% THC is covered under the BtMG. The application for the permit must contain information regarding the facilities, manufacturing or operating processes to be used including product specifications, testing and quality assurance, personnel (including the qualified person who is responsible for the compliance of regulatory obligations under the permit) and security measures.

Under German law, a narcotics handling permit should be granted within three months after the application once all necessary documents have been filed with the authorities and are in satisfactory condition. The permit granted must describe the kind of narcotics, the premises, expected amounts handled and amounts to be stored. The permit can be subject to terms and conditions which are deemed necessary to ensure the safety and control of narcotics.

The application for the permit can only be made at the point that the Company's manufacturing facility is ready to operate. The permitting process is a consultative process with the authorities to ensure that the set up of the manufacturing operation will be accomplished in a manner acceptable to the authorities. This facilitates a timely review of the application. The Company has had ongoing consultations with the BfArM and law enforcement authorities regarding its pending application and, to date, no significant concerns have been raised.

### ***Import Permits***

Should the Company decide to handle medical cannabis that has not originated from Germany the Company would require two kinds of import permits.

First, the Company needs a general permit granted by BfArM to import medicines pursuant to section 72 of the AMG. The application must specify which products are to be imported as the import of medical cannabis is particularly regulated. Imports are only allowed from countries fulfilling certain criteria, namely complying with the *United Nations Single Convention on Narcotic Drugs of 1961* ("Single Convention"). The BfArM does not issue a comprehensive list of countries it considers to fulfill the criteria. Instead, it will evaluate an exporting country's compliance with the Single Convention only when a permit for importing from that country has been applied for. So far, only permits for the import from the Netherlands, Canada and Austria have been granted. Other countries are being reviewed currently and may be admitted later in calendar 2019. Under German law, a general import permit should be granted within three months after the application once all necessary documents have been filed with the authorities and are in satisfactory condition.

Second, each import requires its own permission under section 11 of the BtMG and the application is made on an import by import basis. This shipment specific import grants German authorities control over the kind, amount, timing and destination of narcotics imported into Germany. Typical timelines for receipt of an individual import permission can run up to several weeks.

### ***Wholesale Permit***

The wholesale of medicines requires a wholesale permit according to section 52a of the AMG. However, if the Company already holds a manufacturing permit or a general import permit, then the wholesale permit is included therein. Only if the Company does not manufacture or import, meaning that it is only an intra-German distributor, a separate wholesale permit will be necessary.

## **Recent Developments**

### ***Commercial Production***

With the receipt of the Company's Standard Processing License in February 2019, small batch production commenced shortly thereafter. During the quarter ended June 30, 2019, Radiant delivered its first commercial batch of cannabis extract products to Aurora. This was completed under the terms of the MSA, which provides Radiant with a tolling fee for processing Aurora's product.

As disclosed in the Company's annual financial statements, in addition to tolling arrangements, Radiant began purchasing cannabis for its own account. During the quarter ended June 30, 2019, the Company entered into agreements with Licensed Producers, including Aurora, to purchase approximately \$21.7 million of dried cannabis biomass. The Company will process the biomass into extracts and intermediate products, at its Edmonton I facility. As the Company's inventory purchases did not occur until the end of the quarter, production related to this inventory did not commence until after July 1, 2019. The Company expects this will have a meaningful positive impact on its earnings reported at the end of fiscal Q2 and Q3, 2020.

The impact of the above activities on the Company's first quarter revenues was minimal. This is a result of tolling activity beginning late in the quarter with production of smaller commercial batches to ensure all GMP validation requirements would be simultaneously met. Small batch revenues and margins are not indicative of expected revenue and margin in full-scale commercial production. The Company expects the impact of both tolling and sales of product derived from purchased inventory to be more evident in subsequent quarters as production of cannabis extracts will increase. These transactions mark a significant turning point for the Company in terms of the quantum of processable biomass and the resulting operational and financial impacts.

### **Outlook**

In the coming months, Radiant intends to expand its product offerings to encompass crude extracts, refined oils and white label formulations. The intent is to provide the Company's clients with multiple product touch points, while moving up the value chain. This will be a part of the Company's planned capital outlays in Edmonton III and Germany to create value added products in addition to processing extracts for Licensed Producers.

As a result of changes in the *Cannabis Act* regulations, the production and sale of edible cannabis, cannabis extracts and cannabis topicals will be legal in Canada under the *Cannabis Act* as of October 17, 2019, with market introduction to occur no earlier than December 2019. In anticipation of these changes, Radiant is also focusing on formulation development for various vaping products, edible cannabis products, cannabis extracts and cannabis topicals that its clients will be introducing into the Canadian marketplace. Radiant has been diligently developing compounds and formulations to meet anticipated demand by its clients. The Company's ability to develop and deliver precise formulations, as well as to meet client's specific requests in each of these categories, makes this a strong market opportunity.

Radiant's most advanced development work thus far is with respect to vaping products, supplementing its core processing and extraction capabilities. Vaping liquid formulations have been developed by Radiant for commercialization. The Company is preparing its manufacturing operations for the production of vaping liquids and cartridge filling, and anticipates the production of vaping liquid will begin in fiscal Q3 2020. The Company is actively rolling out a strategy to address this segment of the consumer market through a combination of internal product development and partnerships.

Radiant also expects to expand its intellectual property portfolio as a result of its engineering and development activities. The Company anticipates filing additional provisional patent applications in fiscal Q2 2020 stemming from these activities.

The planned development of formulations and new products as well as the commercialization of development activities are forward-looking statements. See "Forward Looking Statements" and "Risk Factors" for further information.

## Expansion Projects

### *Edmonton II - Plant Retrofit (Hemp Processing Line)*

The Company is currently upgrading its main Edmonton extraction line for dedicated hemp extraction. The project encompasses equipment refurbishment, plant renovations, and new equipment installation.

#### *Edmonton II - Phase I:*

<b>Disclosed</b>	<b>Budget</b>	<b>Revised budget</b>	<b>Reason</b>
July 2018 Short Form Prospectus	\$ 3.0 M	\$ -	Original budget
June 2019 MD&A	\$ 3.0 M	\$ 5.0 M	Additional required equipment and refinement of existing equipment and facility space

The increase in the June budget relates to the change in market demand for further refined bulk extract which requires additional refining equipment, refurbishing existing equipment and facility space, and designing and installing customized downstream equipment. The expected completion date of the project is the end of calendar 2019, at which point the Company expects Edmonton II to begin CBD extraction from industrial hemp.

As at June 30, 2019, the total amount spent on this project is approximately \$1.5 million which includes approximately \$0.4 million of equipment deposits, \$0.1 million of equipment, and \$1.0 million of assets under construction (for equipment and construction related costs).

#### *Edmonton II - Phase II:*

The Phase II budget for Edmonton II is \$3.3 million and relates to a solvent purification and reclamation system which is expected to increase savings on processing costs. As well, additional equipment is being designed and fabricated to allow the Company to perform pre-extraction biomass processing that improves in-process control, throughput, and yield. This project commenced in July 2019 and is expected to have a completion date of mid-calendar 2020.

### *Edmonton III – New Plant*

As of the date of this MD&A, construction of the new building for EDM III is proceeding per the project plan.

<b>Disclosed</b>	<b>Budget</b>	<b>Revised budget</b>	<b>Reason</b>
July 2018 Short Form Prospectus	\$ 14.5 M	\$ -	Original budget
September 2018 MD&A	\$ 14.5 M	\$ 18.5 M	Addition of specialized equipment
December 2018 MD&A	\$ 18.5 M	\$ 24.5 M	Additional site preparation and environmental readiness costs, alterations to the building design and further specialized equipment.
June 2019 MD&A	\$ 24.5 M	\$ 24.5 M	No revision

As at June 30, 2019, the total amount spent on this project is approximately \$7.2 million which includes \$20,000 of equipment deposits, \$0.5 million of equipment, and \$6.7 million of assets under construction (including both renovation and equipment related costs).

### Germany

The development phase of the large-scale cannabis processing facility project in Germany is now moving beyond site selection and permitting. Design and engineering for EU GMP compliant production has begun, along with architectural and landscaping designs, activities which require immediate funding. The Company expects this design phase to cost approximately \$3.7 million, funded by capital raised during fiscal 2019. Third-party process engineering, architectural and utility designs and environmental assessments are expected to benefit the Company's German manufacturing facility as well as Edmonton III which is currently underway.

As at June 30, 2019, the total amount spent on this project relating to assets under construction is approximately \$0.8 million. This relates to scoping, permitting, engineering and consulting services for plant and equipment design, as well as environmental assessments. The total operating expenses incurred to date is approximately \$1.1 million of which \$0.4 million relates to the quarter ended June 30, 2019.

## Results of Operations

### Summary of Results by Quarter

Quarter ended	June 30, 2019	March 31, 2019	December 31, 2018	September 30, 2018
Revenues	\$ 61,027	\$ -	\$ -	\$ 155,571
Loss before other income and expenses	(5,706,773)	(6,590,995)	(5,012,070)	(3,445,784)
Loss per share, before other income and expenses (basic and diluted)	(0.02)	(0.02)	(0.02)	(0.01)
Net loss	(6,350,972)	(7,410,399)	(13,082,768)	(3,817,382)
Net loss per share (basic and diluted)	\$ (0.02)	\$ (0.03)	\$ (0.05)	\$ (0.01)
Weighted average number of common shares outstanding	270,249,163	266,815,579	264,386,453	249,529,849
Total assets	\$ 80,998,496	\$ 61,026,273	\$ 64,766,988	\$ 67,035,138
Long term liabilities	6,987,198	6,493,082	6,527,370	6,573,331

Quarter ended	June 30, 2018	March 31, 2018	December 31, 2017	September 30, 2017
Revenues	\$ 58,489	\$ 117,304	\$ 138,899	\$ 103,702
Loss before other income and expenses	(3,187,507)	(2,470,325)	(1,957,276)	(1,734,433)
Loss per share, before other income and expenses (basic and diluted)	(0.01)	(0.01)	(0.01)	(0.01)
Net loss	(3,545,018)	(2,768,047)	(3,541,287)	(2,102,361)
Net loss per share (basic and diluted)	\$ (0.02)	\$ (0.01)	\$ (0.01)	\$ (0.01)
Weighted average number of common shares outstanding	226,860,451	223,367,719	197,549,414	175,147,455
Total assets	\$ 37,558,954	\$ 30,012,654	\$ 30,835,344	\$ 14,651,260
Long term liabilities	6,618,306	2,124,160	2,196,646	7,509,318

Quarterly revenues while the Company was engaged in health and wellness activities were fairly consistent for the first five quarters noted above. In the following two quarters, \$nil revenue was recognized as the Company discontinued health and wellness contracts and commenced analytic testing of cannabis in preparation for receipt of its Standard Processing Licence from Health Canada. The quarter ended June 30, 2019 represents the first quarter that the Company recognized cannabis related revenue subsequent to receipt of its Standard Processing Licence.

Loss before other income and expenses increased over the last eight quarters as the Company discontinued its health and wellness business in preparation for the commencement of production activity related to cannabis extracts and intermediate products. Significant efforts translating into sizable operating and capital expenditures have been consistently incurred by Radiant to ensure an appropriate level of readiness as soon as its Standard Processing Licence was received. The quarter ended June 30, 2019 however represents a \$884,222 reduction in the quarterly loss as compared to the quarter ended March 31, 2019. The March 31, 2019 quarter included some one-time costs, that are not expected to be experienced in subsequent quarters, related primarily to intellectual property projects which were not directly associated with patent filings and were therefore expensed. As well, business development and corporate development expenses were lower quarter over quarter by approximately \$0.3 million as the Company re-assessed its strategic focus and activity in this area was reduced.

Net loss is most notably affected by share-based payments. During the quarter ended December 31, 2018 share-based payments of \$8,265,303 relating to stock options granted in October and November 2018 as well as from prior year grants were recognized. This amount is substantially higher than that recognized through the other seven quarters of comparatives presented.

Total assets increased from June 30, 2018 to September 30, 2018 by \$29,476,184 which was directly related to proceeds received from the brokered and private placements that occurred in July 2018. Also, of significance, the June 30, 2019 increase in assets as compared to March 31, 2019 is \$19,972,223. \$14,432,313 of this increase relates to current assets, which is predominantly related to the Company's purchase of dried cannabis inventory and \$5,539,910 relates to non-current assets which is largely attributable to the Company's capital expansion projects and progress on the construction of its Edmonton III manufacturing facility.

Long term liabilities decreased from September 30, 2017 to December 31, 2017 as the Company reached an agreement with AVAC Ltd. to settle its royalty financial liability in exchange for shares. However, during the quarter ended June 30, 2018, the Company completed the acquisition of a 100% interest in 1631807 Alberta Ltd. followed by 1631807 Alberta Ltd.'s acquisition of the lands adjacent to Radiant's existing manufacturing facility. In conjunction with these transactions, 1631807 Alberta Ltd. secured a new mortgage which resulted in an increase in long term liabilities between March 31, 2018 and June 30, 2018.

**Consolidated Statement of Operations and Comprehensive Loss**

(Unaudited)	Quarter ended June 30	
	2019	2018
Revenues	\$ 61,027	\$ 58,489
Cost of revenues	64,610	36,392
	<b>(3,583)</b>	22,097
<b>Expenses</b>		
General and administrative	2,157,485	921,835
Production plant	891,259	486,626
Process development	619,127	408,967
Engineering	533,697	87,725
Depreciation and amortization	500,576	216,512
Quality control and assurance	377,617	218,835
Corporate development	258,598	271,112
Business development	156,625	326,554
Financing fees	123,671	239,203
Research and development	84,535	32,235
	<b>5,703,190</b>	3,209,604
Loss before other income (expenses)	<b>(5,706,773)</b>	(3,187,507)
<b>Other income (expenses)</b>		
Share-based payments	(837,147)	(332,629)
Interest and other income	156,581	32,683
Foreign exchange gain (loss)	31,180	(20,669)
Rental income	5,187	8,136
Allocation of related company loss	-	(45,032)
	<b>(644,199)</b>	(357,511)
Net loss and comprehensive loss	<b>\$ (6,350,972)</b>	\$ (3,545,018)

**Cost of Revenues**

A further break-down of Radiant's cost of revenue expenses are as follows:

	Quarter ended June 30	
	2019	2018
Contract manufacturing		
Salaries and benefits	\$ 22,494	\$ 19,040
Salaries and benefits from finished goods inventories	5,654	-
Supplies and materials	20,400	12,668
Third party testing	13,170	-
Transportation	2,892	44
Waste removal	-	4,640
<b>Total cost of revenues</b>	<b>\$ 64,610</b>	<b>\$ 36,392</b>

Total cost of revenues increased by \$28,218 for the quarter ended June 30, 2019 while revenues only increased by \$2,538. Production was predominantly generated from cannabis biomass processing in the current year, rather than health and wellness activities in the prior year. Given that the current quarter is the first with any cannabis revenue generation, a limited number of smaller commercial batches, as opposed to industrial scale, volumes were processed. Related fixed processing costs, along with costs associated with the initial establishment of quality management programs and protocols, drove overall processing costs to be higher than what would be expected at industrial scale.

### **General and Administrative**

A further break-down of Radiant's general and administrative expenses are as follows:

	<b>Quarter ended June 30</b>	
	<b>2019</b>	<b>2018</b>
Consulting fees	\$ 678,081	\$ 271,225
Salaries and benefits	497,287	179,136
Travel	332,458	145,779
Professional fees	253,185	64,259
Insurance	84,670	21,514
Public company compliance	66,125	24,955
Computer software	64,682	15,372
Rent and utilities	52,867	63,262
Office	49,224	27,834
Investor relations	34,500	73,585
Directors' fees	30,374	20,375
Maintenance	7,127	12,077
Promotion	6,660	-
Supplies	245	-
Doubtful debts provision	-	2,462
<b>Total general and administrative</b>	<b>\$ 2,157,485</b>	<b>\$ 921,835</b>

General and administrative increased by \$1,235,650 for the quarter ended June 30, 2019, compared to the same period in the prior year with variances in several cost categories.

Consulting fees increased by \$406,856 for the quarter ended June 30, 2019, primarily due to the addition of key executive management team members who were added in the fourth quarter of fiscal 2019.

Salaries and benefits increased by \$318,151 for the quarter ended June 30, 2019, compared to the same period in the prior year. The increase is due to the addition of three people in the finance department, three summer students supporting various departments, creation of both the IT and procurement departments as well as adding one additional staff member to the HR department. The investor relations department also contributes to the increase as the Company previously outsourced these services until approximately Q4 of fiscal 2019 when an in-house department was created.

Travel costs increased by \$186,679 for the quarter ended June 30, 2019. This is due to increasing activity related to new business initiatives, alternative financing arrangements that the Company continues to explore, and the Company's European expansion plan.

Professional fees increased by \$188,926 for the quarter ended June 30, 2019. The increase is predominantly due to the German operations that did not exist in the prior year's quarter as well as an increase in accounting and auditing fees related to the preparation of the Company's annual audited financial statements.

Insurance expense increased by \$63,156 compared to the same period in the prior year. The increase is due to higher insurance related to the Company's production facility as well as new or expanded coverages related to commercial general liability, directors and officers insurance, environmental liability and other coverages. In addition to the new and enhanced coverages, rate increases were experienced by the Company related its participation in the emerging cannabis industry.

### **Production Plant**

A further break-down of Radiant's production plant expenses are as follows:

	<b>Quarter ended June 30</b>	
	<b>2019</b>	<b>2018</b>
Salaries and benefits	\$ 444,815	\$ 299,749
Rent and utilities	158,120	88,308
Maintenance	85,171	43,888
Security	80,313	-
Supplies	70,676	25,414
Equipment and rentals	21,531	4,061
Office	19,049	14,072
Computer software	4,602	-
Travel	3,379	11,134
Consulting fees	3,135	-
Production materials	468	-
<b>Total production plant</b>	<b>\$ 891,259</b>	<b>\$ 486,626</b>

Salaries and benefits expense increased by \$145,066 for the quarter ended June 30, 2019. The majority of the increase is due to new hires, salary adjustments, and employees working the full quarter versus a partial quarter in the prior year based on the timing of their hire dates. The increase is partly offset by employee transfers to Radiant's engineering department.

Rent and utilities increased by \$69,812 as at June 30, 2019 compared to the same period in the prior year. The increase is due to rental payments related to establishing the Company's German operations and for warehouse rental space in Edmonton. Both short-term leases were not in place as at June 30, 2018.

Security costs relate to the Health Canada security requirements in respect of cannabis which resulted in the Company obtaining security services for the plant in Q2 2019. These fees are approximately \$80,000 each quarter and can vary based on actual hours required.

### **Process Development**

A further break-down of Radiant's process development expenses are as follows:

	<b>Quarter ended June 30</b>	
	<b>2019</b>	<b>2018</b>
Salaries and benefits	\$ 328,957	\$ 244,576
Rent and utilities	91,670	38,730
Supplies	87,050	42,240
Consulting fees	60,479	43,944
Maintenance	26,677	21,884
Travel	17,779	10,139
Office	5,470	3,951
Computer software	838	-
Product development	207	3,150
Equipment and rentals	-	353
<b>Total process development</b>	<b>\$ 619,127</b>	<b>\$ 408,967</b>

Process development salaries and benefits increased by \$84,381 for the quarter ended June 30, 2019, compared to the same period in the prior year. The increase includes salary adjustments for existing staff as well as increases in total staff to eighteen employees versus twelve in the prior year. Also contributing to the increase are employees working the full quarter versus a partial quarter in the prior year based on the timing of their hire dates. Salaries and benefits related to the development of patents have been capitalized to long-term prepaids and deposits and will be added to intangible assets upon notification of successful patent applications.

Rent and utilities increased by \$52,940 for the quarter ended June 30, 2019. The increase primarily relates to the Company's usage of leased laboratory facilities in France to further develop the Company's core MAP™ technology and other research-related technologies. This increase was partly offset by the transitional adjustments required under IFRS 16 *Leases* ("IFRS 16") for the lease contract relating to the laboratory rental space in Edmonton. IFRS 16 requires the recognition of a lease liability and a lease asset for this lease contract. As such, the lease payments for the base rent are no longer recognized as lease payments and are now accounted for as a reduction against the lease liability with interest expense recognized in the income statement. The lease asset will be depreciated over the term of the lease with depreciation expense included in the income statement.

## **Engineering**

A further break-down of Radiant's engineering expenses are as follows:

	<b>Quarter ended June 30</b>	
	<b>2019</b>	<b>2018</b>
Salaries and benefits	\$ 320,541	\$ 71,644
Rent and utilities	89,113	551
Travel	83,826	15,170
Consulting fees	31,500	-
Office	6,452	-
Computer software	1,732	360
Supplies	341	-
Insurance	192	-
<b>Total engineering</b>	<b>\$ 533,697</b>	<b>\$ 87,725</b>

As the Company develops and moves its strategic capital expansion projects forward, Radiant's engineering department continues to play a more comprehensive role within the corporate group. Specifically, this is the case as efforts towards the design and build of Edmonton III and the German manufacturing facilities ramp up. As a result, engineering expenses (and prior year figures) have been reclassified from production plant and general and administrative expenses and are now disclosed separately.

Notably, engineering salaries and benefits increased by \$248,897 for the quarter ended June 30, 2019, as staff increased from three in the prior year to eleven and one-half full-time equivalents, two of which are located in Germany. Salaries and benefits related to the development of equipment have been capitalized to assets under construction and will be added to equipment upon completion.

Rent and utilities increased by \$88,562 and travel expenses increased by \$68,656 for the quarter ended June 30, 2019 compared to the same period in the prior year. This increase is mostly due to the Company's new German operation which did not exist in the prior year's quarter.

## **Depreciation and Amortization**

Depreciation and amortization increased by \$284,064 for the quarter ended June 30, 2019, compared to the same period in the prior year. The increase is mainly driven by significant capital additions occurring in fiscal 2019 which were not amortized until October 2018 when the Edmonton I plant expansion became available for use as well as depreciation associated with the reversal of impairment taken in fiscal 2019. Further contributing is the adoption of IFRS 16 where new lease assets entail additional depreciation expense not experienced in the prior fiscal year.

### **Quality Control and Assurance**

A further break-down of Radiant's quality control and assurance expenses are as follows:

	<b>Quarter ended June 30</b>	
	<b>2019</b>	<b>2018</b>
Salaries and benefits	\$ 256,874	\$ 129,345
Consulting fees	40,638	45,750
Third party testing	37,577	8,438
Rent and utilities	17,601	456
Supplies	10,903	20,103
Maintenance	6,364	6,705
Office	3,225	5,886
Travel	3,135	2,152
Product materials	750	-
Computer software	550	-
<b>Total quality control and assurance</b>	<b>\$ 377,617</b>	<b>\$ 218,835</b>

Salaries and benefits increased by \$127,529 for the quarter ended June 30, 2019 due to an increase in staff from eight in the prior year to eleven employees and employees working a full quarter versus a partial quarter in the prior year based on the timing of their hire dates.

### **Corporate Development**

A further break-down of Radiant's corporate development expenses are as follows:

	<b>Quarter ended June 30</b>	
	<b>2019</b>	<b>2018</b>
Consulting fees	\$ 179,762	\$ 207,073
Travel	78,809	64,039
Office	27	-
<b>Total corporate development</b>	<b>\$ 258,598</b>	<b>\$ 271,112</b>

### **Business Development**

A further break-down of Radiant's business development expenses are as follows:

	<b>Quarter ended June 30</b>	
	<b>2019</b>	<b>2018</b>
Consulting fees	\$ 64,368	\$ 139,816
Salaries and benefits	50,088	65,236
Travel	38,358	87,635
Office	1,600	2,419
Marketing material	1,199	30,933
Utilities	915	398
Computer software	97	117
<b>Total business development</b>	<b>\$ 156,625</b>	<b>\$ 326,554</b>

Consulting fees decreased by \$75,448 for the quarter ended June 30, 2019, compared to the same period in the prior year. Contributing to this decrease is reduced consulting time required due to the change in the strategic focus from health and wellness initiatives to cannabis activities including a consulting contract that expired in the quarter. The decrease in the level of consulting activity also contributed to the decrease of \$49,277 in travel expenses compared to June 30, 2018.

### **Financing Fees**

A further break-down of Radiant's financing fees are as follows:

	<b>Quarter ended June 30</b>	
	<b>2019</b>	<b>2018</b>
Interest on long-term debt	\$ 85,569	\$ 86,770
Interest on lease liabilities	8,014	3,310
Interest on loan due to related company	-	5,655
Amortization of financing costs on long-term debt	30,088	18,888
Amortization of financing costs on due to related company	-	138,520
Payout penalty on due to related company	-	16,414
Other	-	(30,354)
<b>Total financing fees</b>	<b>\$ 123,671</b>	<b>\$ 239,203</b>

Total financing fees decreased \$115,532 for the quarter ended June 30, 2019 compared to the same period in the prior year. The decrease is predominantly due to the Company's repayment of a loan payable to 1631807 Alberta Ltd. (a related company to Radiant) in the prior year.

### **Research and Development**

A further break-down of Radiant's research and development expenses are as follows:

	<b>Quarter ended June 30</b>	
	<b>2019</b>	<b>2018</b>
Salaries and benefits	\$ 42,821	\$ 25,000
Professional fees	25,355	-
Travel	11,343	7,235
Consulting fees	4,567	-
Rent and utilities	257	-
Insurance	192	-
<b>Total research and development</b>	<b>\$ 84,535</b>	<b>\$ 32,235</b>

### **Share-Based Payments**

Share-based payments include vested amounts which relate to stock option grants previously approved as well as amounts related to new grants approved during the period as those grants begin to vest.

Share based payments were \$837,147, and include the following material stock option grants for the quarter ended June 30, 2019:

- On June 4, 2018, the Company granted 1,475,000 stock options to certain employees and consultants with an exercise price of \$1.20 and vesting quarterly over three years. The share-based payments recognized on this grant are \$95,131 for the quarter ended June 30, 2019.
- On October 1, 2018, the Company granted 3,900,000 stock options to certain directors and officers with an exercise price of \$1.82. The share-based payments recognized on this grant are \$348,786 for the quarter ended June 30, 2019.
- On November 28, 2018, the Company granted 9,090,000 stock options to directors, officers, employees and consultants with an exercise price of \$0.87. The share-based payments recognized on this grant are \$86,907 for the quarter ended June 30, 2019.
- On February 27, 2019, the Company granted 1,025,000 stock options to a director and certain employees with an exercise price of \$0.93. The share-based payments recognized on this grant are \$84,140 for the quarter ended June 30, 2019.
- On June 5, 2019, the Company granted 470,000 stock options to certain employees and consultants with an exercise price of \$0.93. Of these options, 235,000 vested immediately with the remaining options vesting quarterly over two years. The share-based payments recognized on this new grant were \$189,272 for the quarter ended June 30, 2019.

Share based payments were \$332,629 for the quarter ended June 30, 2018 and include the following material stock options granted:

- On April 3, 2017, the Company granted 8,517,765 stock options to certain directors, officers, employees and consultants with an exercise price of \$0.66. The share-based payments recognized on this grant were \$89,183 for the quarter ended June 30, 2018.
- On December 6, 2017, the Company granted 1,278,000 stock options to certain directors, officers, and consultants with an exercise price of \$1.82. The share-based payments recognized on this grant were \$108,764 for the quarter ended June 30, 2018.
- On June 4, 2018, the Company granted 1,475,000 stock options to certain employees and consultants with an exercise price of \$1.20 and vesting quarterly over three years. The share-based payments recognized on this grant were \$106,171 for the quarter ended June 30, 2018.

### ***Interest and Other Income***

Interest and other income have increased by \$123,898 over the same quarter in the prior year. The increase is due to interest earned on excess cash which has been invested in short-term, readily-converted investments.

### ***Foreign Exchange Gain (Loss)***

Foreign exchange gain (loss) increased by \$51,849 for the quarter ended June 30, 2019. The Company is currently managing its foreign currency risk on USD by purchasing USD to offset USD expenditures as they are incurred. This has had positive impacts for the Company. Also contributing to the recognized balance is revaluation upon consolidation of the Company's recently incorporated European entities.

## Liquidity and Capital Resources

Radiant's sources of liquidity as at June 30, 2019 are cash and accounts receivable. While Radiant's cash flows are committed to certain growth initiatives, management believes it is able to generate sufficient amounts of cash to meet its commitments, support operations, finance capital expenditures and support growth strategies. The Company's capital expenditures may be funded by working capital, cash flows from operations and proceeds from debt and equity offerings.

Radiant manages its capital structure and makes adjustments to it for market conditions to maintain flexibility while achieving the objectives stated above. To manage the capital structure, Radiant may adjust capital spending, issue new shares, issue new debt, repay existing debt or enter into other credit arrangements. The Company believes that there is sufficient capital to meet the coming year's requirements and management believes that the Company would be able to raise additional funds if needed and/or be able to access additional debt financing if required.

	<b>June 30, 2019</b>	March 31, 2019
Non-current assets	\$ 32,731,144	\$ 27,191,234
Current assets	48,267,352	33,835,039
Current liabilities	<b>(27,742,222)</b>	(3,690,792)
Total assets less current liabilities	<b>\$ 53,256,274</b>	\$ 57,335,481
Non-current liabilities	6,987,198	6,493,082
Shareholders' equity	46,269,076	50,842,399
	<b>\$ 53,256,274</b>	\$ 57,335,481

### Working Capital

Working capital is current assets less current liabilities. As at June 30, 2019, Radiant had working capital of \$20,525,130, as compared to working capital of \$30,144,247 as at March 31, 2019. The \$9,619,117 decrease in working capital is primarily related to the Company's utilization of cash to fund quarterly operations as well as its various expansion projects prior to full scale commercial production and anticipated revenue generation.

### Non-Current Assets

Non-current assets increased by \$5,539,910 as at June 30, 2019, as compared to March 31, 2019, which is attributable to:

#### ***Long-Term Prepaids and Deposits***

Long-term prepaids and deposits increased by \$181,831 related to various patent update initiatives. Upon notification of a successful patent application, the associated costs will be added to the Company's intangible non-current assets.

#### ***Lease Assets***

The transition to IFRS 16 resulted in an adjustment to lease assets of \$687,241 and a transfer of assets with a carrying amount of \$425,487 from plant and equipment to lease assets. Lease assets were depreciated by \$62,067 during the quarter ended June 30, 2019.

### ***Plant and Equipment***

Plant and equipment increased by \$4,188,344 from March 31, 2019. The increase is due to \$5,102,155 of additions related to the Company's capital expansion projects. The increase was partly offset by transitional adjustments under IFRS 16 which resulted in the transfer of assets with a carrying amount of \$425,487 to lease assets. Disposals of assets, along with \$407,129 of depreciation, also offset the increase in plant and equipment during the quarter.

### ***Intangible Assets***

Intangible assets increased by \$93,379 from March 31, 2019, predominantly due to additions of computer software.

### ***Current Assets***

Current assets increased by \$14,432,313 as at June 30, 2019 as compared to March 31, 2019, with notable variances as follows:

#### ***Cash***

The Company's cash balance decreased by \$8,235,414 due to cash requirements for operating activities of \$5,372,894, cash purchases of plant and equipment of \$3,066,378, patent initiatives of \$181,831, investment in intangible assets of \$124,759, interest and pay-out penalties of \$93,771, repayment of lease liabilities \$56,464, and \$41,589 for the repayment of long-term debt. The decrease was partly offset by proceeds received from the exercise of warrants of \$409,925, \$101,520 from the exercise of stock options, interest received of \$115,371, and \$81,195 from the disposal of equipment.

#### ***Accounts Receivable***

Accounts receivable increased by \$463,186 during the quarter ended June 30, 2019. Contributing to this increase are anticipated GST refunds related to the purchase of dried cannabis inventory and purchases related to the construction of the Edmonton III manufacturing facility as well as trade receivables.

#### ***Prepays and Deposits***

Prepays and deposits increased by \$472,402 during the quarter ended June 30, 2019. This is primarily due to deposits on production equipment ordered but not yet received, amounts related to efforts related to European opportunities, and various future initiatives the Company is currently undertaking.

#### ***Inventories***

Inventories increased by \$21,732,139 from March 31, 2019. The majority of the increase is due to the procurement of dried cannabis biomass for the extraction of cannabinoids.

### ***Current Liabilities***

Current liabilities increased by \$24,051,430 compared to the balance as at March 31, 2019. This increase is predominantly driven by the Company's procurement of dried cannabis biomass which represents an amount owing of \$22,781,248 (including GST) as at June 30, 2019. Also contributing to the increase are payables related to the construction project for Edmonton III and the current portion of lease liabilities due to the adoption of IFRS 16.

## Non-Current Liabilities

Non-current liabilities increased by \$494,116 which is mostly attributable to the adoption of IFRS 16 and the resulting new lease liabilities.

## Shareholders' Equity

Shareholders' equity decreased by \$4,573,323 as compared to the balance as at March 31, 2019. This is primarily due to the recognition of a net loss of \$6,350,972 for the quarter ended June 30, 2019. The decrease was partly offset by share-based payments of \$837,147, the exercise of 1,319,850 warrants for total proceeds of \$409,925, the exercise of 147,000 options for total proceeds of \$101,520, and an issuance of 434,002 common shares related to shares issued for \$434,796 worth of services rendered.

## Contingencies and Commitments

The Company has entered into various non-cancellable commitments with contract terms ranging between one and five years as follows:

	<b>June 30, 2019</b>	March 30, 2019
Edmonton III construction project	<b>\$ 12,706,477</b>	\$ 16,098,096
Variable lease payments for lease liabilities	<b>411,037</b>	430,610
Network services contracts	<b>376,015</b>	394,178
Short-term lease commitments for rental space	<b>280,366</b>	387,795
Purchase and retrofitting of equipment	<b>59,265</b>	178,059
Maintenance contracts	<b>59,481</b>	74,190
	<b><u>\$ 13,892,641</u></b>	<u>\$ 17,562,928</u>

## Related Party Transactions

The Company's related parties are its Board and key management personnel (President and Chief Executive Officer – Denis Taschuk (CEO), Chief Operating Officer – Mike Cabigon (COO), Chief Financial Officer – Prakash Hariharan (CFO) and Chief Technology Officer – Steven Splinter (CTO) as well as any companies controlled by key management personnel or directors). Transactions conducted with related parties took place in the normal course of operations and are measured at the amount of consideration established and agreed to by the related parties.

Balances and transactions between the Company and its subsidiaries, which are related parties, have been eliminated on consolidation.

Details of the related party transactions follow:

## Key Management Personnel and Director Remuneration

The remuneration of directors and key management personnel follows:

<b>For the three months ended June 30</b>	<b>2019</b>		2018
Compensation	\$	<b>255,674</b>	\$ 225,875
Short-term benefits		<b>6,971</b>	6,185
Share-based compensation		<b>358,391</b>	97,543
	<b>\$</b>	<b>621,036</b>	<b>\$ 329,603</b>

Compensation includes key management salaries, consulting fees and director's fees.

As at June 30, 2019, \$81,158 (March 31, 2019 - \$109,804) was included in accounts payable and accrued expenses for amounts owing to key management personnel, directors and companies controlled by key management personnel or directors.

## Equity Transactions

### *During the three months ended June 30, 2019*

There was no activity during the quarter ended June 30, 2019.

### *During the year ended March 31, 2019*

Pursuant to the private placement that closed on July 31, 2018, a key management personnel and two directors participated directly or indirectly in the placement for total proceeds of \$1,309,920. These officers and directors included Francesco Ferlaino (\$600,000), Jan Petzel (\$660,000) and the CEO (\$49,920).

625,000 common shares were issued to a director and a key management personnel of the Company for warrants exercised for total proceeds of \$312,500. \$62,500 was received from the CEO and \$250,000 from Francesco Ferlaino, a director of the Company.

## Services Provided

### *During the three months ended June 30, 2019*

Akaura Holdings Inc., owned by Harry Kaura, a director of the Company, received \$51,756 for rent and operating costs associated with the rental of a warehouse required by the Company.

### *During the three months ended June 30, 2018*

There was no activity during the quarter ended June 30, 2018.

## New Accounting Standard

Effective April 1, 2019 the Company adopted IFRS 16 using the modified retrospective approach and did not restate comparative information. Comparative information is still reported under IAS 17 *Leases* ("IAS 17") and IFRIC 4 *Determining Whether an Arrangement Contains a Lease* ("IFRIC 4").

IFRS 16 eliminates the classification of leases as either operating or finance leases and requires the recognition of assets and liabilities for all leases unless the lease term is twelve months or less or the underlying asset has a low value. The lease asset will be depreciated over the term of the lease with depreciation expense included in the income statement. The lease liability will result in interest expense being recorded in the income statement.

On initial adoption, the Company has adopted the following practical expedients permitted under the standard:

- applied the recognition exemption for short-term leases (less than twelve months) and leases for which the underlying asset is of low value. These continue to be recognized as operating expenses on a straight-line basis over the lease term;
- grandfathered at the date of initial adoption, previous assessments of whether a contract was or contained a lease under IAS 17 and IFRIC 4;
- excluded initial direct costs from the measurement of the lease asset at the date of initial application;
- used the Company's previous assessments under IAS 37 *Provisions, Contingent Liabilities and Contingent Assets for onerous contracts*, instead of reassessing the leased assets for impairment on April 1, 2019; and
- the Company elected to measure the lease asset at an amount equal to the lease liability adjusted for any prepaid or accrued lease payment that existed at the date of transition.

Leases previously classified as operating leases under IAS 17 with a lease term greater than twelve months are recognized as lease assets and lease liabilities. This increased the amount of total assets by \$687,241 and total liabilities by \$687,241 as at April 1, 2019. There was no impact to the Company's opening retained earnings. On transition to IFRS 16 the weighted average incremental borrowing rate applied to the lease liability recognized under IFRS 16 was 5.41%.

The following is a reconciliation of total operating lease commitments and finance lease obligations disclosed in the Company's March 31, 2019 annual consolidated financial statements to the lease liabilities recognized as at April 1, 2019:

<b>Total operating lease commitments disclosed as at March 31, 2019</b>	\$	1,624,628
Leases with remaining lease terms of less than 12 months		(387,795)
Variable lease payments not recognized		(442,826)
Operating lease commitments before discounting		794,007
Discounted using incremental borrowing rate		(106,766)
<b>Total lease liability recognized under IFRS 16 as at April 1, 2019</b>	<b>\$</b>	<b>687,241</b>

The application of IFRS 16 requires significant judgments and estimations to be made. Areas that require judgement include identifying whether a contract (or part of a contract) includes a lease, determining whether it is reasonably certain that an extension or termination option will be exercised, determining whether variable payments are in substance fixed, establishing whether there are multiple leases in an arrangement and for certain leases, determining the stand-alone selling price for lease and non-lease components. Other sources of estimation uncertainty in the application of IFRS 16 include estimating the lease term, determining the appropriate discount rate to apply to lease payments and assessing whether a right-of use asset is impaired.

## Financial Instruments and Related Risk

Cash, accounts receivable, and deposits are classified as financial assets at amortized cost. Financial assets are measured at amortized cost using the effective interest method, less any impairment losses.

Accounts payable and accrued liabilities approximate their carrying amount due to their short-term nature. The fair value of lease liabilities and long-term debt are classified as financial liabilities for valuation purposes under IFRS 9. Financial liabilities are measured initially at fair value and subsequently at amortized cost using the effective interest method.

The Company has exposure to credit, interest rate, liquidity and foreign exchange risk as follows:

### Credit Risk

Credit risk is the risk that the counterparty to a financial asset will default, resulting in the Company incurring a financial loss. The Company is exposed to credit risk on its cash, accounts receivable and advances to related company to a maximum of the carrying value of the items at the reporting date.

The Company mitigates its exposure to credit risk related to its cash by holding funds with reputable financial institutions.

The Company's trade receivables are monitored on an ongoing basis for impairment. During the years ended March 31, 2019 and 2018, the Company assessed that a receivable from its subtenant was impaired and an allowance for the impairment was made in each year. During the year ended March 31, 2019 the allowance for doubtful debts balance was written off.

As at June 30, 2019, the Company had \$61,570 trade accounts receivable balances. GST of \$532,720 (March 31, 2019 - \$157,287) comprises the majority of the other receivables balance of \$600,752 as at June 30, 2019 (March 31, 2019 - \$199,137) and is consistently received subsequent to filing of applicable returns.

### Interest Rate Risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. The Company has interest rate risk in respect of its variable rate long-term debt.

For the period ended June 30, 2019, the increase or decrease in annual net income for each one percent change in interest rate on the variable rate long-term debt would amount to \$61,802 (March 31, 2019 - \$61,972).

### Liquidity Risk

Liquidity risk is the risk that the Company will encounter difficulties in meeting its financial obligations.

The Company manages its liquidity risk by forecasting cash flow requirements for its planned development, production and corporate activities and anticipating investing and financing activities. Management and the Board are actively involved in the review, planning and approval of annual budgets and significant expenditures and commitments.

The Company could encounter difficulty in meeting its financial obligations if certain risks were to occur. See the Risk Factors section of this MD&A for additional related discussion and details.

The Company's contractual liabilities and obligations are as follows:

	<1 year	1 to 3 years	4 to 5 years	>5 years	Total
Accounts payable and accrued liabilities	\$ 27,426,432	\$ -	\$ -	\$ -	\$ 27,426,432
Long-term debt	739,950	6,056,856	215,224	353,476	7,365,506
Lease liabilities	257,557	365,290	293,172	36,647	952,666
<b>Balance June 30, 2019</b>	<b>\$ 28,423,939</b>	<b>\$ 6,422,146</b>	<b>\$ 508,396</b>	<b>\$ 390,123</b>	<b>\$ 35,744,604</b>
Accounts payable and accrued liabilities	\$ 3,522,828	\$ -	\$ -	\$ -	\$ 3,522,828
Long-term debt	733,950	6,219,412	222,982	376,939	7,553,283
Lease liabilities	105,394	91,053	-	-	196,447
<b>Balance March 31, 2019</b>	<b>\$ 4,362,172</b>	<b>\$ 6,310,465</b>	<b>\$ 222,982</b>	<b>\$ 376,939</b>	<b>\$ 11,272,558</b>

The contractual liabilities and obligations included in the tables above include both principal and interest cashflows.

### Foreign Exchange Risk

Foreign exchange risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

The Company operates on an international basis and is subject to foreign exchange risk related to financial assets and liabilities denominated in a foreign currency. The Company's objective with respect to foreign exchange risk, is to minimize the impact of the volatility where possible, through effective cash flow management. The following table provides an indication of the Company's exposure to changes in the value of foreign currencies relative to the Canadian dollar as at June 30, 2019. The analysis is based on financial assets and liabilities denominated in US Dollar ("USD"), Euro ("EUR"), British Pound ("GBP"), and Swiss Franc ("CHF") ("balance sheet exposure").

	June 30, 2019			
	USD	EUR	GBP	CHF
Cash	\$ 395,885	\$ 224,499	\$ -	\$ 100,000
Accounts receivable	37,500	13,274	-	-
Prepays and deposits	-	113,810	-	-
Accounts payable and accrued liabilities	(259,661)	(672,533)	(59,613)	-
<b>Net balance sheet exposure</b>	<b>\$ 173,724</b>	<b>\$ (320,950)</b>	<b>\$ (59,613)</b>	<b>\$ 100,000</b>
Translation rate at June 30, 2019	1.3381	1.5280	1.7048	1.3779
<b>Net income impact of a 10% rate change</b>	<b>\$ 23,246</b>	<b>\$ 49,041</b>	<b>\$ 10,163</b>	<b>\$ 13,779</b>

The estimated net income impact of a 10% rate change assumes other variables remain unchanged. The timing and volume of foreign currency denominated transactions as well as the timing of their settlement could impact the sensitivity analysis.

## **Risk Factors**

Readers are cautioned that the following is a summary only of certain risk factors and is not exhaustive and is qualified in its entirety by reference to and must be read in conjunction with the additional information on these and other factors that could affect the Company's operations and financial results that may be accessed through the Company's profile on SEDAR ([www.sedar.com](http://www.sedar.com)), including Radiant's AIF and Annual MD&A.

### **Realizing Growth Targets**

Radiant's ability to meet projected production targets, and its ability to increase production capacity as planned, may be affected by a number of factors, including plant design errors, non-performance by third party contractors, increases in material or labor costs, construction performance falling below expectations, contractor or operator errors, breakdowns, aging or failure of equipment or processes, labor disputes, as well as the potential impacts of major incidents or catastrophic events on its facility, such as fires, explosions or storms. Should Radiant's production not meet its projections, and if it cannot increase production capacity as planned, there could be a material adverse effect on its business, results of operations and financial condition.

### **Expanding Operations Outside Canada**

As Radiant continues to pursue operations and opportunities in foreign jurisdictions, there may be new or unexpected risks or significantly increased exposure to one or more existing risk factors including economic instability, changes in laws and regulations and the effects of additional competition. These factors may limit the Company's ability to successfully expand its operations and may have a material adverse effect on its business, financial condition and results of operations.

### **Global Political and Economic Instability**

The Company could be affected by political or economic instability in the jurisdictions where it expands and/or operates. The risks include, but are not limited to, terrorism, military repression, extreme fluctuations in currency exchange rates and high rates of inflation. Changes in the relevant regulatory environments or shifts in political attitude in countries in which the Company operates may adversely affect its business. Operations could be affected to varying degrees by government regulation with respect to restrictions on production, distribution, price controls, income taxes, expropriation of property, maintenance of assets, environment regulation and land use, among other things. The effect of these factors cannot be accurately predicted.

### **Expansion Efforts May Not Be Successful**

There is no guarantee that the Company's intentions to expand and construct additional production capacity in Canada and abroad and to expand the Company's marketing and sales efforts will be completed in a timely manner or at all. Failure to successfully execute Radiant's expansion strategy (including receiving applicable regulatory approvals and permits) could adversely affect the Company's business, financial condition and results of operations and may result in failure to meet anticipated or future demand for the Company's products and services, when and if that demand arises.

In addition, the construction of Edmonton III and the proposed German manufacturing facility are subject to various potential problems and uncertainties, and may be delayed or adversely affected by a number of factors beyond the Company's control, including regulatory approvals, permits, delays in the delivery or installation of equipment, difficulties in integrating new equipment with existing components, shortages in materials or labour, defects in design or construction, diversion of management resources, insufficient funding or other resource constraints. Moreover, actual costs for construction may exceed budgets. As a result of construction delays, cost overruns, changes in market circumstances or other factors, the Company may not be able to achieve the intended economic benefits from the construction of the new facilities which, in turn, may materially and adversely affect its business, prospects, financial condition and results of operations.

### **Product Liability**

As a manufacturer of products designed to be inhaled or ingested by humans, the Company faces inherent risk of exposure to product liability claims, regulatory action and potential litigation if its manufacturing process is alleged to have caused significant loss or injury. In addition, manufacture and ultimate sale of cannabis end-user products involves the risk of injury to consumers due to tampering by unauthorized third parties or product contamination. Previously unknown adverse reactions resulting from human consumption of cannabis products along or in combination with other medications or substances may occur. Product liability claims or regulatory action against the Company could result in increased costs, may affect the Company's reputation and could have a material adverse effect on Radiant's business, financial condition and results of operations.

### **Inability to Meet Customer Requirements**

In a manufacturing environment, products may be subject to return, for a variety of reasons, including defects, such as contamination, unintended interactions with other substances, inappropriate packing causing spoilage and other reasons. If any of the products processed by Radiant are returned due to alleged defects or for any other reason, the Company could incur unexpected expenses of recall and re-processing and any legal proceedings that may arise in connection with such recall and re-processing. Significant sales could be lost and the Company may be unable to replace those sales at an acceptable margin or at all. Although the Company has detailed procedures in place for testing incoming product as well as finished products, there can be no assurance that any quality, potency or contamination problems will be detected in time to avoid unforeseen returns, regulatory action or lawsuits, whether frivolous or otherwise. Recalls or returns could affect the Company's reputation and decrease demand for Radiant's products resulting in material adverse effects on the business, financial condition and results of operations. Further issues of this nature may lead to increased scrutiny of the Company's operations by Health Canada or other regulatory agencies, requiring further management attention, increased compliance costs and potential legal fees, fines, penalties and other expenses and sanctions.

### **Uninsured or Uninsurable Risks**

Radiant may be subject to liability for risks against which it cannot insure or against which it may elect not to insure due to the high cost of insurance premiums or other factors. The payment of any such liabilities would reduce the funds available for normal business activities. Payment of liabilities for which the Company does not carry insurance may have a material adverse effect on Radiant's financial position and operations.

## Potential Litigation

The Company may become party to regulatory proceedings, litigation, mediation and/or arbitration from time to time in the ordinary course of business which could adversely affect the business. Monitoring and defending against legal actions, whether or not meritorious, can be time-consuming, divert management's attention and resources and cause significant expenses. While Radiant has insurance that may cover the costs and awards of certain types of litigation, the amount of such coverage may not be sufficient. Substantial litigation costs may adversely impact the Company's business, operating results or financial condition.

## Outstanding Share Data

As at the date of this MD&A, the Company has:

Common shares issued and outstanding: 271,086,686

Fully diluted common share capital: 331,973,476

## Stock Options

24,570,150 stock options of the Company are issued and outstanding with a weighted average exercise price of \$1.03. Each stock option entitles its holder to purchase one common share of the Company with varying expiry dates up to June 23, 2024.

## Finders' Options

1,624,290 finders' options with a weighted average exercise price of \$1.20 are issued and outstanding. Each option entitles its holder to purchase one unit of the Company with varying expiry dates up to July 31, 2020. If exercised, these units would include 1,624,290 common shares and 812,145 common share purchase warrants entitling the holder to subscribe for additional common shares at a weighted average price of \$1.50 per common share until July 31, 2020.

## Warrants

33,805,205 are issued and outstanding with a weighted average exercise price of \$0.97. Each warrant entitles its holder to purchase one common share of the Company with varying expiry dates up to July 31, 2020.

## Shares Issued for Services

During the year ended March 31, 2019 and the year ended March 31, 2018, the Company approved multiple shares for service agreements with third parties in exchange for corporate development, business development and consulting services. Pursuant to the terms of the agreements the Company may issue common shares in exchange for a maximum of \$379,000 USD, \$585,000 GBP and \$96,000 CAD of services provided in the fiscal year at the option of the third party. The number of shares issued and the share price will be based on the terms of the agreements. The agreements were approved by the TSXV and will be subject to approval for each successive two-year renewal term. Common shares with a value of \$146,250 GBP and \$3,739 USD have been issued as of the date of this MD&A for services rendered during the quarter ended June 30, 2019. Common shares with a value of \$48,750 GBP have been issued as of the date of this MD&A for services rendered for July 2019.